

SUPPORT OUR TROOPS, Inc.

Silent Auction Volunteer Notes

Margaret Olander 601.940.3725 Cindy Cooksey 806.786.7258 Tucker Olander 601.955.0175 Scott Cooksey 806.790.9159

Winner Notification Team

Notifying Team: Elevated Responsibility This Year! This was a logistical nightmare last year so we're attempting a new approach. We'll definitely host a training night so everyone is comfortable! Here's the process:

- You'll be given a list of about 10 Auction Winners. They will be YOUR PEOPLE until they have paid for and received their items.
- Once you receive your list, you will TEXT and possibly call winners. We have to be out of the Medina Bandara room by 2 PM so we'll have to start early (8 AM). Calling that early is not socially acceptable but texting is. MUST be comfortable with texting.
- Script provided below so all details are included. Please don't go "off script" as these were carefully crafted to include necessary information!
- You'll stay until Your People have paid and picked up their winnings. Feel free to leave as soon as Your People are taken care of!
- If Your People can't pick up their winnings, you'll take the items home and make arrangements with them to pick them up at a time that works for both of you.

Text Script:

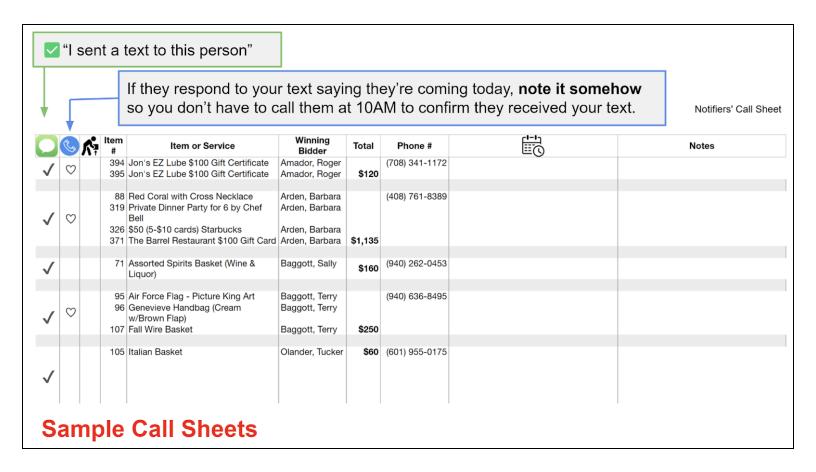
From Support Our Troops Auction Team! You won! My name is <your name> and we have your winning items! Pick up from Medina Room in Clubhouse by 1:30PM today. Your total is <insert total owed> Cash, check, credit cards, Venmo or PayPal. Questions? Call or text me at this number <insert your number here.> We appreciate your support!



For minimal typing:

- 1. Enter a phone number in a new text message
- 2. Enter text above → **Edit** your name, total, your phone number
- 3. Send!
- 4. Select All from previous message → Copy
- 5. Next text: Enter a phone number in a new text message
- 6. Paste → Edit the total
- 7. Send!
- 8. Repeat the process!

Keep track of Your People on your Call Sheet!



What's Next??

Between Texting and 10 AM:



- 1. Track Your People's Pick Up and mark it off on your sheet
- 2. Mark any responses to your texts as they come in. Benefits:
 - a. Acknowledgement of your message
 - b. May ask exactly what they won
 - c. May mention their plans to pick it up that day
 - d. May express need to make other arrangements

The 4 Pay And Pick Up Scenarios

(* See flowchart.)

All payments are due at time of pickup.

- 2. Someone else picks up for them by 1:30. Rare.
- 3. They pick up from you at a later time.
- 4. Someone else picks up from you at a later time. Rare.

Scenario #1: Pick Up from the Medina Room by 1:30.

Pick up begins as soon as you send your texts! Until 10 AM, simply note which of Your People have **picked up** their items **and/or** which have **responded** to your texts. Then...

The 10 AM Check

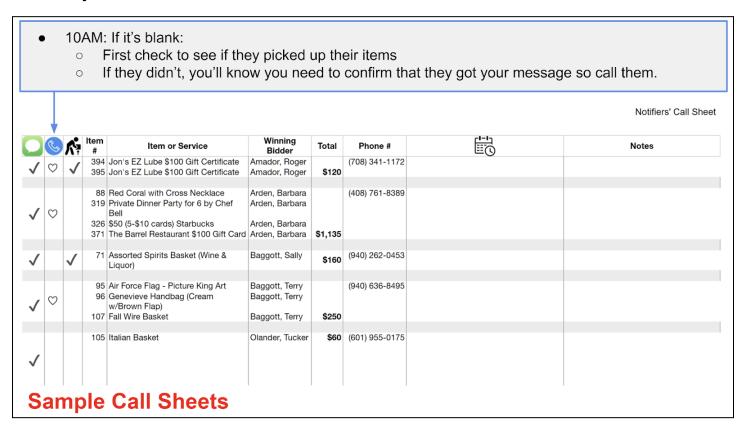
- 1. Did they pick up items?
- 2. Did they respond to your text in some way?
- 3. If not, CALL THEM to confirm they got your message.

Call Script: (You're an "Unknown Caller" so 9 times out of 10 you'll be leaving a message.)

Hi, <insert winner's name>! This is <your name> from Support Our Troops and I'm happy to tell you you've won <insert item(s) here>! We ask that you come to the Medina Room in the Clubhouse by 1:30 today to collect your winnings! Your total is <insert total owed> We'll take cash, check, charge cards, Venmo and PayPal. If you have a conflict or questions or comments, call or text me at this number <insert your number here.> We appreciate your support!

And you get a response like "Thank you! I'll be there as soon as possible!" And then relax while you check everything off your list!

Example of Call Sheet at 10AM:



—----- By 1:30, most of your items will be picked up this way! —-----

What if you hear "I can't come pick it up today."

Then offer Scenarios 2, 3, or 4!

Scenario #2: Someone else picks up for them by 1:30. Rare.

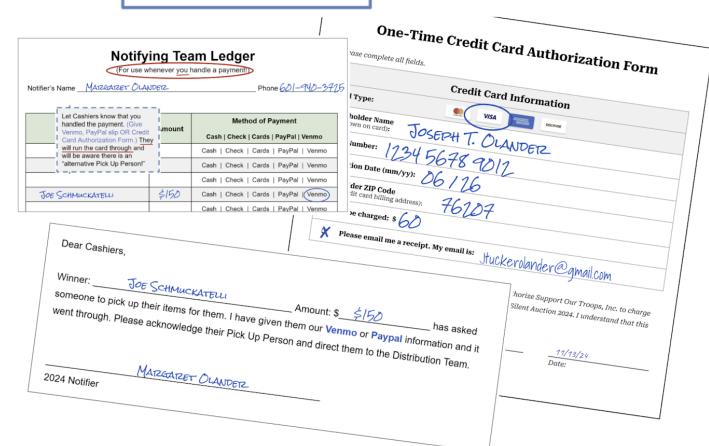
(Easy! We'll demonstrate this in training.)

Someone picks up FOR THEM from Medina Room Before 1:30 (Rare)

- Pick Up Person brings cash or check to cashiers.
- Person pays now through
 - Venmo @SOTInc
 - PayPal @SupportOurTroopsTX
- Credit Card: Fill out a Credit Card One-Time Use Authorization Form

Let Cashiers know that you handled the payment. (Give Venmo, PayPal slip OR Credit Card Authorization Form.) They will run the card through and will be aware there is an "alternative Pick Up Person!"

Note transaction in ledger.



Scenario #3: They pick up from you at a later time.

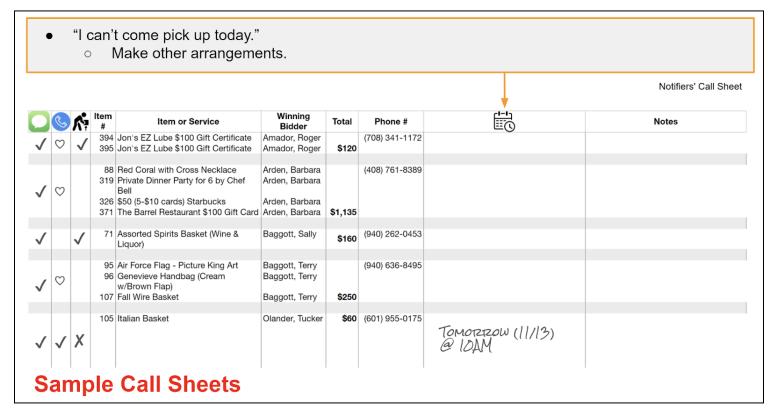
If Your People can't pick up their winnings before 1:30, nor can they send someone to pick up for them, make arrangements with them to pick up from your house at a time that works for both of you.

(Easy! We'll demonstrate this in training.)

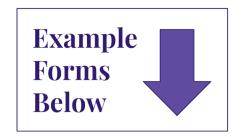
Pick Up At Later Time

- They bring you cash, check.
- Can scan the QR codes for Venmo or Paypal
- Credit Card: Fill out a Credit Card
 One-Time Use Authorization Form and
 have them sign it.

Note transaction in ledger.



While on the phone, choose a time that works for both of you and note it on your call sheet. When you meet, items are paid for and you note the transaction in your ledger.



Forms for Home Pick Up:



Scenario #4: Someone else picks up for them at a later time. Rare.

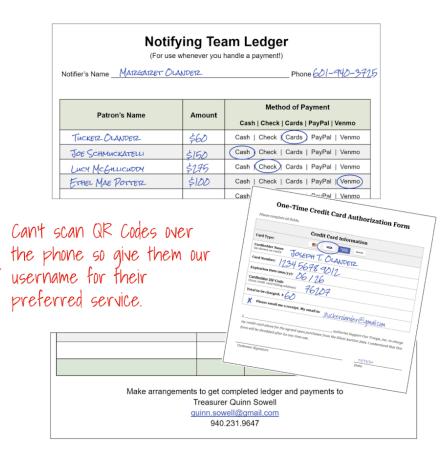
(Easy! Very similar to Scenario #2! We'll demonstrate this in training.)

You're at home (no Cashiers!) so no Venmo/Paypal Slip is required.

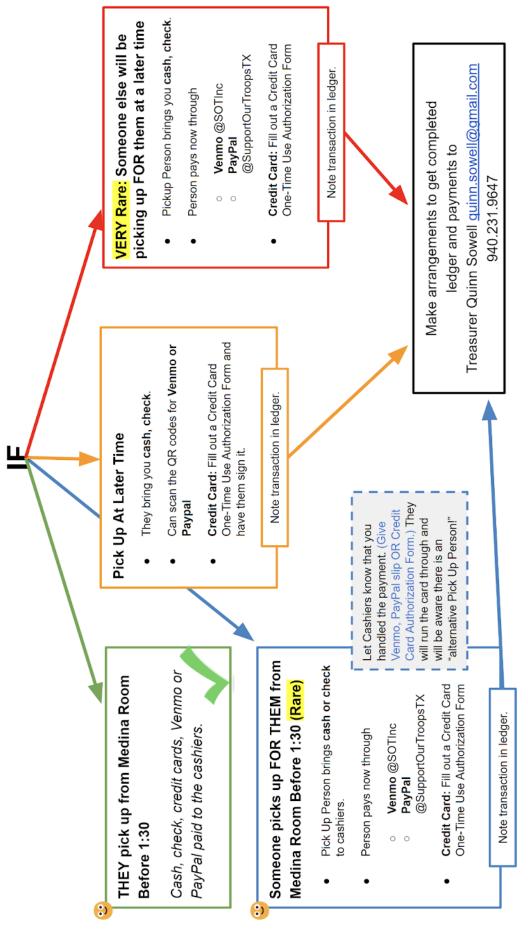
VERY Rare: Someone else will be picking up FOR them at a later time

- Pickup Person brings you cash, check.
- Person pays now through
 - Venmo @SOTInc
 - PayPal@SupportOurTroopsTX
- Credit Card: Fill out a Credit Card
 One-Time Use Authorization Form

Note transaction in ledger.



All payments are made at time of pickup.



Notifying Team Ledger

(For use whenever you a handle payment!)

Notifier's Name Phone

Patron's Name	Amount	Method of Payment
		Cash Check Cards PayPal Venmo
		Cash Check Cards PayPal Venmo
		Cash Check Cards PayPal Venmo
		Cash Check Cards PayPal Venmo
		Cash Check Cards PayPal Venmo
		Cash Check Cards PayPal Venmo
		Cash Check Cards PayPal Venmo
		Cash Check Cards PayPal Venmo
		Cash Check Cards PayPal Venmo
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		Cash Check Cards PayPal Venmo

Make arrangements to get completed ledger and payments to
Treasurer Quinn Sowell

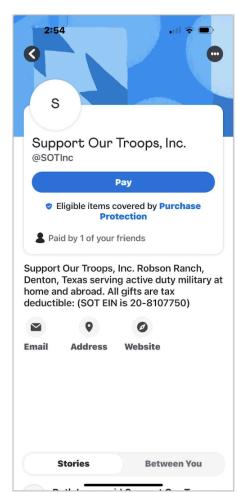
<u>quinn.sowell@gmail.com</u>

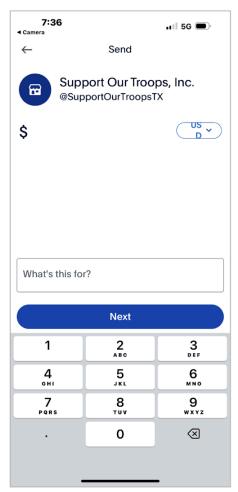
940.231.9647

What they should see...

... in case you have to describe it to them.











Venmo/PayPal Slips

- Will be provided at Clubhouse.
- Only needed on Distribution Day before 1:30.

Dear Cashiers,		
Winner:	Amount: \$	has asked
someone to pick up their items	for them. I have given them our Venmo or Pay	pal information and it
went through. Please acknowle	edge their Pick Up Person and direct them to the	e Distribution Team.
2024 Notifier		

Credit Card Authorization Forms

- Will be provided at Clubhouse.
- Needed if you take CC info over phone on Distribution Day before 1:30.
- Needed if you have to take any items home for later pick up.

